Empowering Individuals.

Supporting Families.

Strengthening Communities.

Your generosity powers our mission.

2019 Report to Our Donors



Formerly HCI Care Services & Visiting Nurse Services of Iowa

WHO WE ARE

When Iowans face life's most difficult moments, EveryStep offers support and empowerment in the right place and at the right time. Our people and programs provide support and education to young moms; assistance to immigrants and refugees; wellness services to communities; in-home care to people who are ill, injured or facing the end of life; and compassionate support to families during times of grief and loss.

Contributions to EveryStep Foundation ensure that vulnerable Iowans may receive that same support and empowerment, that we may care for an entire family not just our patients, and that we may continue to develop new innovations and expand our reach to serve more communities.

LAST YEAR:

65,566 lowans served

\$2,251,243 of Foundation dollars invested into EveryStep's care and support

4,153 donors chose to support EveryStep



Life is fragile. For any of us, a daunting challenge can surface in a heartbeat, creating a fearful path. Because you care, and you support EveryStep Foundation, we're able to help these vulnerable Iowans live their best lives.

Whether EveryStep is imparting prenatal education to give baby the best start, guiding a grieving family on their healing journey or supporting individuals with one of our 30 other services between the beginning and the end of life, EveryStep is present.

Our organization's visibility and value continue to expand through:

- **A new name** EveryStep to represent a brand that reflects the continuum of compassionate care and supportive services we offer.
- **New initiatives** like our palliative care pilot program for individuals whose quality of life is impacted by serious or chronic illness.
- **Program and service growth** that this year impact more than 65,000 Iowans in 47 counties.

You matter. Giving matters. Thank you for trusting and choosing EveryStep to do work that matters.



Tray Wade

President & CEO



Kerry Adaway

Kerry Adaway Chair, Board of Trustees



Judy Ralston-Hansen Chair, Board of Directors



WHY WE DO WHAT WE DO

As one of Iowa's largest and oldest community-based organizations focused on health and human services, the EveryStep team will continue to do the right thing for those we serve, enhancing their quality of life and supporting individuals, families and communities.

With Des Moines as our headquarters and locations in eight other Iowa communities, EveryStep is visible in nearly half the state. We step in to offer much-needed services, often in low-income and underserved areas. EveryStep's early intervention and support lowers healthcare costs, improves lives and makes aging "at home" possible for thousands without resources.

No patient or client is turned away because of inability to pay. That's why EveryStep Foundation works daily to raise funds for our organization's sustainability. Thank you for your generosity as we surround families with programs and services to assist them at every step.

Every life is a gift. With you, we can empower individuals, support families and strengthen communities.



2019 FOUNDATION IMPACT Your dollars at work...



Now a part of the Quality of Life Program, EveryStep offers hospice patients a chance to visit a favorite destination, childhood town, or unknown part of the world... all through videos captured by a network of drone pilots and editors from the *Flight to Remember Foundation*.

EveryStep hospice accepts patients regardless of their ability to pay, often serving a safety net population with nowhere else to turn.

\$233,578 in charity care was provided last year. We served

311 VETERANS

through our hospice programming.



WE HONOR VETERANS

299 Quality of Life Services

were provided to our hospice patients and their families, providing comfort and support beyond medical care.





For 26 years the Kavanagh House has served central lowans at end of life. The EveryStep Foundation supports the compassionate care of Kavanagh House patients, family and friends.



Our Stork's Nest program offered

953 NEW AND EXPECTING MOMS

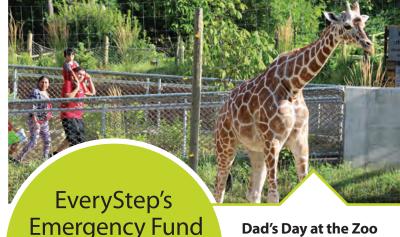
the opportunity to earn essential baby items by participating in healthy activities and educational opportunities.



Our supporters adopted 37 FAMILIES

to make a difference while embracing the spirit of the holidays.

366 books were provided to children of incarcerated parents and grandparents to promote reading through EveryStep's Storybook Program.



Dad's Day at the Zoo

Our Healthy Start Program invited more than 300 dads and their families to spend a free day exploring and being

together at the Blank Park Zoo.



Helping our clients eat healthy has been made easier with our new community garden that serves our low-income populations.

is available to address

transportation, housing and

other urgent needs of our

low-income clients.



Last year, Amanda the Panda provided grief support to more than

1,181 CHILDREN

and families across the state and beyond. Since 1980, thousands of individuals have felt the impact of this program.

Grief support is also offered through our hospice program at no cost to particpants. Your donations funded books and other educational materials used at more than 300

support group sessions and memorial events last year.

In fiscal year 2019, with your help EveryStep Foundation provided

\$2,251,243

to support the people and programs of EveryStep.

Your charitable donation makes it all possible!

309 CHEER BOXES were delivered to

families experiencing the holidays for the first time without a loved one.



DONORS

Thank You

The following individuals, foundations and organizations have made gifts totaling \$250 or more during our July 1, 2018 – June 30, 2019 fiscal year.

\$100,000+

Blank Children's Hospital
Corporation for National and
Community Service
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lowa Department of
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Dorothy R. Parker Estate Polk County Decategorization Telligen

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Caring Legacy

The Caring Legacy recognizes and celebrates those who have made estate-plan provisions that will benefit EveryStep's programs for generations to come.

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Thank you for helping us remember and celebrate so many. Memorial gifts totally \$250 or more were given in memory of:

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Because of you, we can continue to fulfill our mission.

Thank You!

GET INVOLVED

Donate

Our donors understand that it takes a community of people — beyond just our staff — to provide support during life's most difficult moments. As a non-profit organization, we are incredibly grateful to those who have chosen to be a part of the EveryStep family through their financial and in-kind support.

There are many ways to give, including donations in honor or in memory of a loved one, planned giving, bequests, monthly giving and more. Monetary gifts

- can be designated in support of:

 Area of greatest need
 - · End-of-life care
 - Grief and loss/Amanda the Panda
 - Healthy family programs
 - Or other areas of care and support

In-Kind Donations

Donating items to our event auctions, Cheer Box program, EveryStep Giving Tree, Stork's Nest or our emergency pantry are just a few more ways you can make a difference!

A new way to give

EveryStep Foundation now gives you the opportunity to personalize your giving by creating a customized, online campaign supporting our programs and services. In minutes, you can create your very own page and ask friends and family to direct their donations to EveryStep. Raise funds in honor of a loved one, in celebration of a milestone or for any reason at all!

To learn more about making a donation to EveryStep, contact our Foundation staff at (515) 274-3400 or giving@everystep.org.

To get started, visit

everystep.org/fundraise



15



Attend

Many events are held each year in support of EveryStep's programs and services.

Bucket Bash

Attend a community-based Bucket Bash to improve quality of life for our hospice patients and fulfill wishes from their "bucket lists." *Events take place throughout the year*.

Game On! Helping Families Move Forward

Join us for an evening of fun! Play games and win prizes at this casual event to benefit at-risk mothers, children and families. *April 16, 2020*.

Good Grief Golf Open

Hit the links to support our grief support services, including Amanda the Panda. *Summer 2020.*

Art of Compassion Gala

Join us for our signature event each fall to celebrate compassion and support EveryStep's programs and services. *October 8*, 2020.

Watch for these events and others on our Facebook page and at everystep.org/events.

Volunteer

Each year, we depend on hundreds of volunteers to help fulfill our mission. Volunteers truly are the heart of EveryStep, and we are always looking for people who want to give back to their community in a meaningful way.



There are many opportunities to get involved, including;

- Helping with special events
- Visiting hospice patients to provide comfort and companionship
- Assisting at our thrift store in Urbandale
- Helping at our Amanda the Panda Grief & Loss camp
- Providing support to our office staff
- Sharing your gardening skills at our facilities
- · And many more!

To learn more about our volunteer opportunities, contact your nearest EveryStep office or call (800) 806-9934.

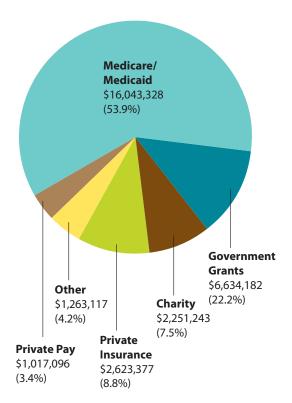


Giving Tree Thrift Store

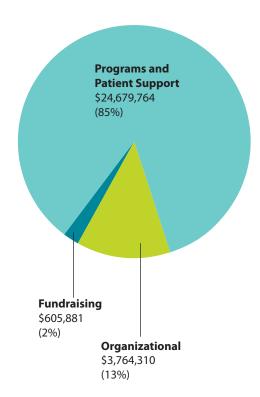
Shop | Donate | Volunteer

Our thrift store, located at 3330 100th Street in Urbandale, offers high quality furniture, clothing, décor and more. All proceeds benefit EveryStep's programs. For hours, a list of accepted items and information about volunteering, please visit **everystepgivingtree.org**

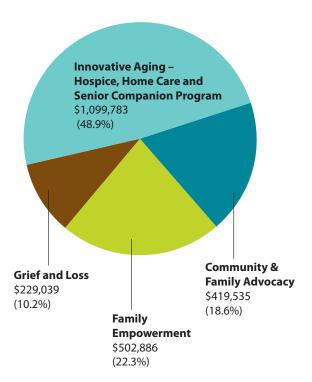
REVENUE **\$29,832,343**



EXPENSES \$29,049,955



CHARITABLE IMPACT \$2,251,243



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